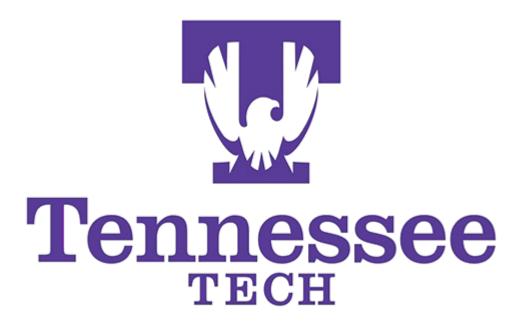


Presentation to Audit & Business Committee
Board of Trustees

June 20, 2024





Federal Fair Labor Standards Act



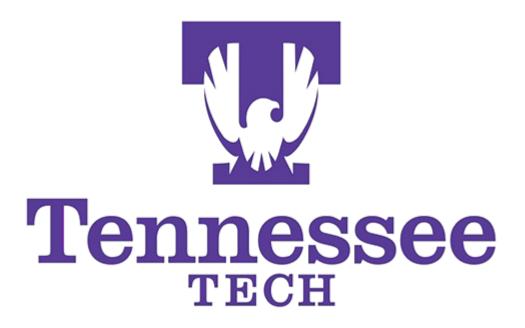
Federal Fair Labor Standards Act (FLSA) Anticipated Changes

- First test to determine whether a staff position can be exempt under FLSA is the salary test:
 - \$35,568 currently this test is ≥ this amount
 - \$43,888 effective amount starting July 1, 2024
 - \$58,656 effective amount starting January 1, 2025
 - 54 positions affected by the July 1, 2024, increase
 - 241 positions affected by the January 1, 2025, increase

Actions

- Review all exempt positions paying less than the salary amounts and determine whether they should be reclassified to non-exempt with potential for overtime pay
- Review fringe benefit package for affected employees, e.g, retirement plan, paid leave





Maintenance (Tuition) and Mandatory Fees



Maintenance (Tuition) and Mandatory Fees Increase

- Mandatory factors to consider (T.C.A. 49-7-1603)
 - Level of state support
 - Total cost of attendance
 - Efforts to mitigate the financial effect on students



Maintenance (Tuition) and Mandatory Fees Increase

- Additional factors adopted by BOT to consider:
 - THEC mandatory tuition and fee ranges
 - 0% to 5.5% for FY 2024-2025
 - Comparison to peer institutions, competitor institutions, other LGIs
 - Other Tennessee schools are considering between 2.4% and 5.5% increases
 - Higher Education Price Index
 - 4.0% for fiscal year July 2022-June 2023 (latest data)*

- Consumer Price Index
 - 3.4% 12-month percent change, April 2024 (latest data)*



^{*}Commonfund 2023 HEPI Data Released, December 2023

^{*}U.S. Bureau of Labor Statistics

Proposed Increase Impact Per Credit Hour & Full Time

Undergraduate Fee Model	Tuition Impact Per Hour (Hours 1-12)	Tuition Impact Per Hour (Hours ≥ 13)	Mandatory Fee Impact Per Hour (Hours 1-6)	Total Impact at Full Time
UG Pre 2020 Model	\$16	\$7	\$5.50	\$246
UG Flat Rate Model	\$16	N/A	\$5.50	\$273

Graduate Fee Model	Tuition Impact Per Hour (Hours 1-10)	Tuition Impact Per Hour (Hours ≥ 11)	Mandatory Fee Impact Per Hour (Hours 1-6)	Total Impact at Full Time
GR Model	\$26	\$6	\$5.50	\$305



Proposed Fee Increase

Proposed Increase in UG Maintenance (Tuition) and Mandatory Fees	5.04%
Maintenance Fees (flat-rate tuition) increase*	5.05%
Mandatory Fees increase	5.00%

^{*}Students grandfathered in under pre-2020 tuition model 5.05% increase. for 12 credit hours or less \$350 per credit hour for >12 hours \$77 per credit hour

UG Tuition Increase Comparison @ 15 Hours

Fee Type	Current Amount	Increase per semester	New Amount
Flat Rate Tuition	\$4,755.00	\$240.00	\$4,995.00
Pre 2020 Model	\$4,218.00	\$213.00	\$4,431.00

Proposed Increase in GR Maintenance (Tuition) and Mandatory Fees	4.99%
Maintenance Fees increase**	4.99%
Mandatory Fees increase	5.00%

^{**}for 10 credit hours or less \$550 per credit hour for >10 hours \$110 per credit hour

GR Tuition I	ncrease Com	parison @	12 Hours

Fee Type	Current Amount	Increase	New Amount
GR Model	\$5,448.00	\$272.00	\$5,720.00



Proposed Mandatory Fee Increase

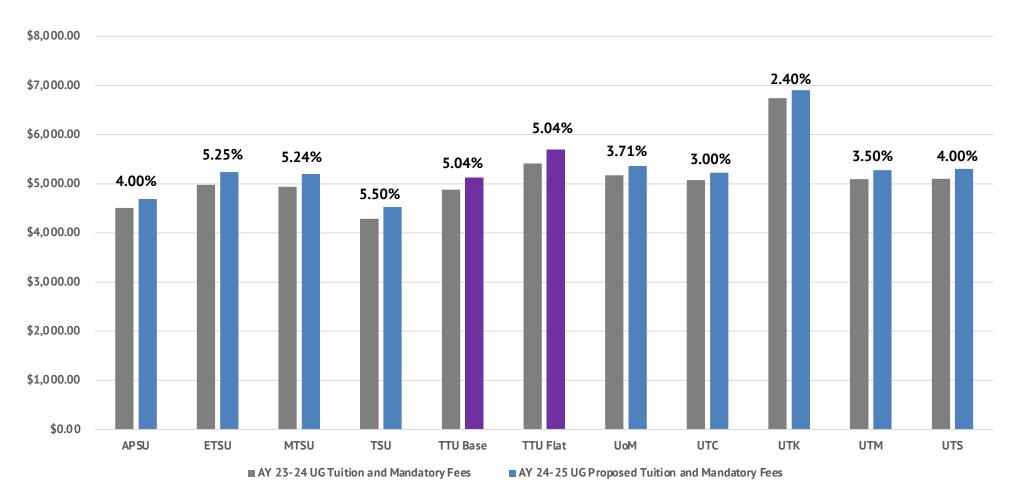
Program Service Fee Increase Comparison (max at 6 hours)			
Fee Type Current Amount Increase New Amount			
Program Services Fee	\$660.00	\$33.00	\$693.00

- Program Services Fee proposed to increase from \$660 per semester to \$693 per semester.
 - Increase of 5% with a max of \$33 per semester
 - Facilities fee component proposed to increase from \$70 a semester to \$103 a semester
 - Fee will be used to help fund development of facilities



Comparison of UG Maintenance (Tuition) & Mandatory Fees

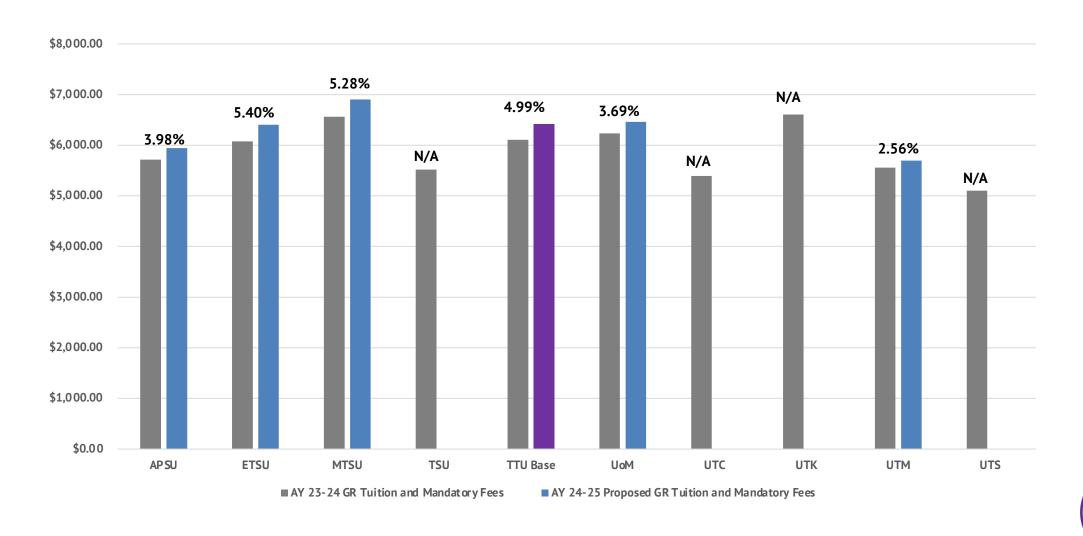
Tennessee Public Universities



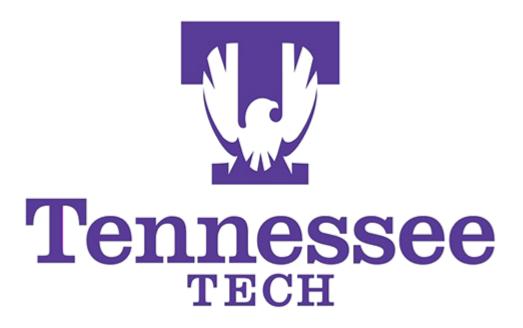


Comparison of GR Maintenance (Tuition) & Mandatory Fees

Tennessee Public Universities







Non-Mandatory Fee



Non-mandatory Fee Proposal 2024-25

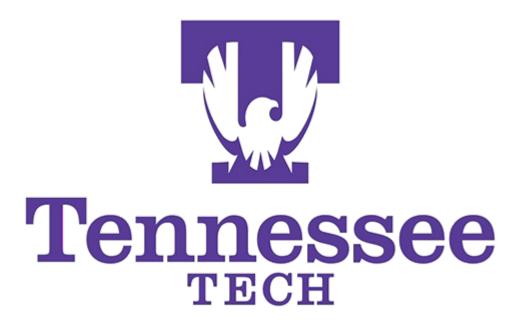
- Non-mandatory fees are not required of all students. They are charged based on a variety of factors: residency, academic program, course selection, incidentals, participation in TN eCampus, etc.
- Non-mandatory fees are not subject to THEC binding rates
- Generally, requests are reviewed and brought to the Board for approval once each year



Non-mandatory Fee Proposal - Parking Fines Effective Fall 2024

Category	Current Fine	Proposed Fine
No Permit/Expired Permit	\$25	\$25 (No change)
Improper Tag Display/Obstructed Permit	\$25	\$25 (No change)
Parking in Unassigned Area	\$20, plus \$10 progressively	\$20, plus \$15 progressively
Displaying Permit Registered to Another Person	\$35	\$50
Double Parked/Over-the-line	\$15, plus \$10 progressively	\$20, plus \$15 progressively
Parked on Grass	\$15, plus \$10 progressively	\$30, plus \$15 progressively
Parked on Sidewalk	\$15, plus \$10 progressively	\$30, \$15 progressively
Obstructing Traffic	\$15, plus \$10 progressively	\$40, \$15 progressively
Parked in Loading Zone	\$15, plus \$10 progressively	\$30, \$15 progressively
No Parking Zone	\$15, plus \$10 progressively	\$20, \$15 progressively
Disabled Area	\$200	\$200 (No change-set by law)
Time Limit Violation	\$5, plus \$5 progressively	\$5, plus \$5 progressively (No change)
Fire Lane Parking	\$25 first violation, \$50 for each successive citation	\$25 first violation, \$50 for each successive citation (No Change)





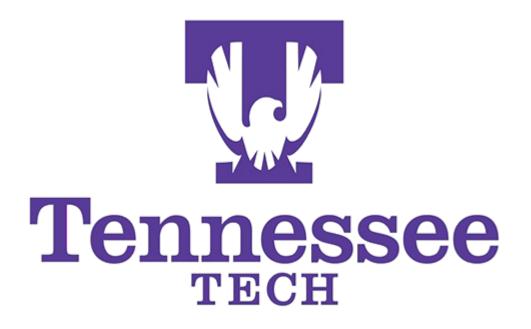
Dual Enrollment Tuition



Dual Enrollment Tuition

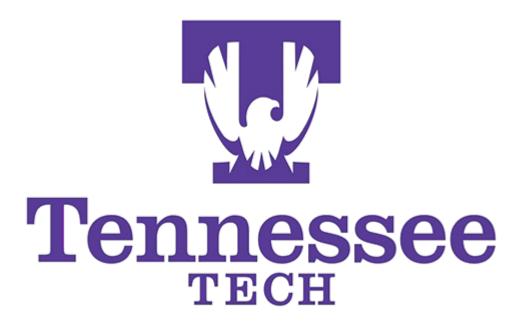
- Rate is deeply discounted from regular tuition rates
 - Applies to high school students taking courses for both high school and college credit
 - TN Student Assistance Corporation (TSAC) provides Dual Enrollment
 Grants to cover costs for up to 5 courses for dual enrolled students
 - We accept the Dual Enrollment Grant with no additional charge to dual enrolled students
 - TSAC increased grants from \$538.65 per 3 credit hour course to \$554.40 per credit hour course
- Recommend increase from \$179.55 per credit hour to \$184.80 per credit hour effective Fall semester 2024
 - This is inclusive of \$528 tuition plus 5% Dual Enrollment Access Fee of \$26.40.





FY2023-24 Estimated & FY2024-25 Proposed Budget





FY2023-24 Estimated Budget



Changes in E&G Revenues (Revised to Estimated FY24)

	October Revised Budget BOT Approved December 2023 FY2023-24	Current Estimate Presented for Approval June 2024 FY2023-24	Difference
Tuition & Fees	\$104,803,000	\$108,335,300	\$3,532,300
State Appropriations	\$85,439,700	\$85,439,700	\$0
Other	\$13,616,500	\$21,208,300	\$7,591,800
Total E&G Revenues	\$203,859,200	\$214,983,300	\$11,124,100



Revised FY24 vs. Current Estimate FY24 Reconciliation of Changes in E&G Revenues

- Tuition and Fees
 - Conservative estimate in enrollment driven maintenance (tuition) and fees \$3,532,300
- Other
 - Increase in interest income revenue \$6,195,000
 - Increase in Athletics income \$686,600
 - Increase non-mandatory fees \$102,800
 - Indirect Cost revenues increase \$418,500
 - Career Services revenue increase \$100,000
 - Farm Operations revenue increase \$68,000

Changes in E&G Functional Expenses (Revised to Estimated FY24)

	October Revised Budget BOT Approved December 2023 FY2023-24	Current Estimate Presented for Approval June 2024 FY2023-24	Difference
Instruction	\$92,840,800	\$92,435,700	(\$405,100)
Research	\$8,286,900	\$9,076,200	\$789,300
Public Service	\$3,768,800	\$3,442,400	(\$326,400)
Academic Supp.	\$19,422,600	\$19,559,200	\$136,600
Student Serv.	\$26,365,400	\$27,073,800	\$708,400
Institutional Supp.	\$21,560,300	\$21,423,500	(\$136,800)
Maint & Oper.	\$22,299,700	\$20,520,000	(\$1,779,700)
Scholarship	\$21,393,100	\$21,430,900	\$37,800
Total E&G Functional Expenses	\$215,937,600	\$214,961,700	(\$975,900)

Revised FY24 vs. Current Estimate FY24 Reconciliation of Changes in E&G Functional Expenses

Instruction

- Reallocation of university-wide managed benefits \$794,000
- Nuclear Engineering Positions \$200,000
- Transfer from Lapse Pool for projects/initiatives (\$925,000)
- Funding Shift from Instruction to Research (\$476,000)

Research

- Rural Reimagined transferred to research \$326,000
- Reallocation of university-wide managed benefits (\$13,000)
- Funding Shift from Instruction \$476,000
- Public Service
 - Rural Reimagined transferred from public service to research (\$326,000)
- Academic Support
 - TAF increase due to conservative fall budget \$236,000
 - Reallocation of university-wide managed benefits (\$100,000)

- Student Services
 - Athletics Football \$330,000
 - Marketing & Enrollment Mgmt temp funding \$685,500
 - Reallocation of university-wide managed benefits (\$308,000)
- Inst. Support/Maint. & Operation
 - New Positions \$139,595
 - Future Year Utility (\$1,500,000)
 - Reallocation of university-wide managed benefits (\$473,000)
 - Temp funds for Mercer contract \$350,000
 - Units Transfer to Computer Replacement (\$332,000)



Changes in E&G Natural Expenses (Revised to Estimated FY24)

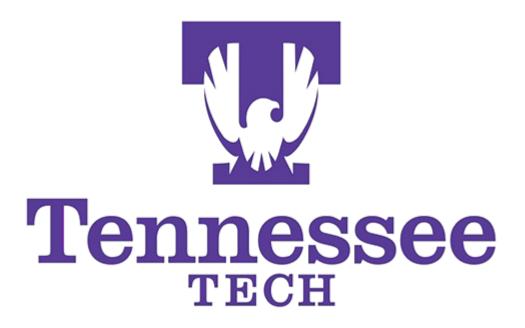
	October Revised Budget BOT Approved December 2024 FY2023-24	Current Estimate Presented for Approval June 2024 FY2023-24	Difference
Salary and Wages	\$93,792,537	\$94,311,858	\$519,321
Fringe Benefits	\$38,283,477	\$39,174,073	\$890,596
Travel	\$2,403,354	\$3,084,974	\$681,620
Operating & Utilities	\$58,937,047	\$55,408,299	(\$3,528,748)
Scholarships & Fellowships	\$21,949,395	\$21,990,243	\$40,848
Capital	\$571,790	\$992,253	\$420,463
Total E&G Natural Expenses	\$215,937,600	\$214,961,700	(\$975,900)

Revised FY24 vs. Current Estimate FY24 Reconciliation of Changes in E&G Natural Expenses

- Salary and Wages
 - Phase 1 Comp Plan \$1,699,500
 - Lapse Salary allocated to the Strategic Investment Pool (\$2,350,000)
 - Longevity & Degree Adj \$51,000
 - Athletics Football \$330,126
 - Nuclear Engineering Positions \$140,000
 - HR & Finance New Positions \$107,395
 - Parking Position \$32,200
 - Funds transferred for Temp salaries \$475,000
- Benefits
 - New positions \$168,000
 - Funds transferred to cover GA fee waivers \$722,600

- Travel
 - Units transferred dollars from operating or temporary wages to cover travel expenditures \$681,000
- Operating & Utilities
 - Lapse invested back at College/VP level \$1,213,000
 - Future Year Utility savings (\$1,500,000)
 - Transfer funds to RR for projects (\$613,000)
 - Unit Transfer to Computer Replacement (\$332,000)
 - Transfer funds to Capital (\$421,000)
 - Transfer to Travel (\$681,000)
 - Transfer to cover Fee waivers (\$722,600)
 - Transfer to Temp Salaries (\$475,000)
- Scholarships
 - Funds added to cover state fee waiver mandates \$41,000
- Capital
 - Funds transferred to cover infrastructure \$421,000





FY2024-25 Proposed Budget



Changes in Permanent E&G Revenues – FY24 to FY25 (excludes any potential enrollment and tuition increase for FY25)

	July Proposed Budget BOT Approved June 2023 FY2023-24	July Proposed Budget Presented for Approval June 2024 FY2024-25	Difference
Tuition & Fees	\$105,062,800	\$108,326,500	\$3,263,700
State Appropriations	\$80,803,800	\$86,834,100	\$6,030,300
Other	\$13,136,800	\$14,066,500	\$929,700
Total E&G Revenues	\$199,003,400	\$209,227,100	\$10,223,700
State Appropriations – One Time (Special Initiatives)* \$1,000,000 Rural Reimagined, \$200,000 CEROC, \$150,000 Water Center	\$1,350,000		(\$1,350,000)
Adjusted Total E&G Revenues	\$200,353,400	\$209,227,100	\$8,873,700



Proposed FY24 vs. Proposed FY25 Reconciliation of Changes in Permanent E&G Revenues

Tuition and Fees

- Maintenance and Out-of-State increase adjusted at Current Estimate FY24 \$2,801,000 from conservative Revised Budget
- Fee increase adjusted to actuals at Current Estimate FY24 \$462,000 from conservative Revised Budget

State Appropriations

- Base adjustment Outcomes Formula (\$467,200)
- Outcomes Funding & Inflationary Cost \$853,000
- Formula Salary Pool Partial 3% \$1,839,600
- Crossville Wind Tunnel \$2,000,000
- Group Health Adjustments \$1,699,500
- UAAL (Unfunded Actuarial Accrual liability) Allocation, OPEB, TCRS Rate Adjustment, Risk Management Premiums \$105,400

Other

- Indirect Cost Revenue Increase \$500,000
- Livestock Revenue \$300,000
- Traffic Fine and parking permits revenue \$28,500
- Athletics Revenue \$57,250
- Departmental revenues (band camp, workshops, application fees, etc.) \$40,000

Changes in Permanent E&G Functional Expenses – FY24 to FY25 (excludes any potential enrollment and tuition increase for FY25)

	July Proposed Budget BOT Approved June 2023 FY2023-24	July Proposed Budget Presented for Approval June 2024 FY2024-25	Difference
Instruction	\$81,436,000	\$82,989,300	\$1,553,300
Research	\$3,162,900	\$3,684,500	\$521,600
Public Service	\$2,056,400	\$2,067,700	\$11,300
Academic Supp.	\$15,728,000	\$17,090,400	\$1,362,400
Student Serv.	\$24,140,900	\$25,412,500	\$1,271,600
Institutional Supp.	\$20,367,400	\$20,148,000	(\$219,400)
Maint & Oper.	\$19,049,300	\$21,835,500	\$2,786,200
Scholarship	\$20,628,000	\$23,169,200	\$2,541,200
Total E&G Expenses	\$186,568,900	\$196,397,100	\$9,828,200
State Appropriations – One Time (Special Initiatives) \$1,000,000 Rural Reimagined, \$200,000 CEROC, \$150,000 Water Center	\$1,350,000		(\$1,350,000)
Adjusted Total E&G Expenses	\$187,918,900	\$196,397,100	\$8,478,200

Proposed FY24 vs. Proposed FY25 Reconciliation of Changes in E&G Functional Expenses

- Instruction
 - FY25-Salary Pool & Benefits \$926,000
 - FY25-Faculty Promotions \$378,000
 - Nuclear Engineering Positions \$200,000
 - Benefit reallocation-university wide \$58,000
- Research
 - FY25-Salary Pool & Benefits \$17,000
 - Indirect Cost Increases \$402,000
 - Benefit reallocation-university wide \$64,000
 - Position Funding & Adjustments \$38,000
- Public Service
 - FY25-Salary Pool & Benefits \$10,500
 - Benefit reallocation-university wide \$1,000
- Academic Support
 - Establish Tech Farms Budget \$315,000
 - FY25-Salary Pool & Benefits \$284,000
 - IT Position Funding & Adjustments \$130,400
 - TAF increase due to conservative fall budget \$236,000
 - Benefit reallocation-university wide \$390,000
- Student Services
 - FY25-Salary Pool & Benefits \$263,000
 - Health Services Positions \$180,000
 - Athletics Football transition \$330,126
 - Position Funding & Adjustments \$32,200
 - Benefit reallocation-university wide \$460,000

- Institutional Support
 - FY25-Salary Pool & Benefits \$226,000
 - FY25-State Appropriation Group Health \$821,100
 - Benefit reallocation-university wide (\$1,510,000)
 - Graduation Experience Increase \$90,000
 - Position funding & Adjustments \$155,000
- Maintenance & Plant
 - FY25-Salary Pool & Benefits \$115,000
 - FY24-Crossville TAP Property additional state funding \$2,000,000
 - Benefit reallocation-university wide \$640,000
 - Tech Police CAD Software \$22,000
- Scholarships
 - Presidential Scholars 3rd year FY25 \$2,003,706
 - Presidential Scholars 2nd year FY24 \$197,000
 - Community College scholarships \$356,000



Changes in Permanent E&G Natural Expenses – FY24 to FY25 (excludes any potential enrollment and tuition increase for FY25)

	July Proposed Budget BOT Approved June 2023 FY2023-24	July Proposed Budget Presented for Approval June 2024 FY2024-25	Difference
Salary and Wages	\$91,107,638	\$95,485,371	\$4,377,733
Fringe Benefits	\$36,643,520	\$38,773,613	\$2,130,093
Travel	\$2,068,849	\$2,072,972	\$4,123
Operating & Utilities	\$35,232,106	\$36,152,153	\$920,047
Scholarships & Fellowships	\$21,185,287	\$23,726,491	\$2,541,204
Capital	\$331,500	\$186,500	(\$145,000)
Total E&G Expenses	\$186,568,900	\$196,397,100	\$9,828,200
State Appropriations – One Time (Special Initiatives)	\$1,350,000		(\$1,350,000)
Adjusted Total E&G Expenses	\$187,918,900	\$196,397,100	\$8,478,200

Proposed FY24 vs. Proposed FY25 Reconciliation of Changes in E&G Natural Expenses

Salary & Wages

- FY25- Partial 3% Salary Pool \$1,841,500
- Longevity, Critical and Degree Adj \$151,000
- Athletics Football \$330,126
- Nuclear Engineering Positions \$140,000
- HR & Payroll Positions \$155,000
- Parking Position funding \$32,200
- FY25-Faculty promotions \$378,000
- IT Position \$130,400
- Health Services Positions \$130,000
- Research Position Funding & Adjustments \$38,000
- Tech Farm Position Funding \$103,000
- Dollars transferred from Operating \$796,000

Benefits

- Benefits for new positions \$185,000
- FY24-State Appropriation Group Health \$1,804,900
- Funds transferred from operating for GA's \$140,000

Operating & Utilities

- Indirect Cost Budget Increase \$402,000
- Establish Tech Farm Budget \$175,000
- Graduation Experience Increase \$90,000
- FY24-Crossville TAP Property additional state funding \$2,000,000
- Remove Temporary State Approp. of FY23-24 (\$1,350,000)
- Dollars transferred from Capital \$145,000
- Dollars transferred to Salary & Wages (\$796,000)
- Tech Police CAD Software \$22,000
- TAF increase due to conservative fall budget \$236,000

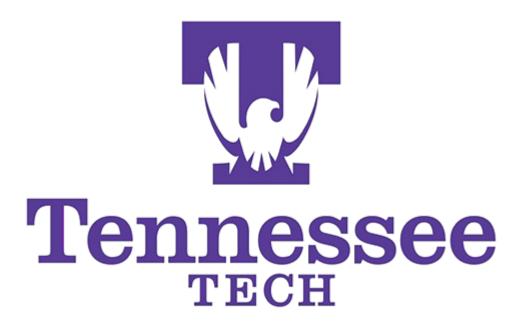
Scholarships

- Presidential Scholars 3rd year FY25 \$2,003,706
- Presidential Scholars 2nd year FY24 \$197,000
- Community College scholarships \$356,000

Capital

Dollars transferred to operating (\$145,000)





Capital Budget FY2025-26



Potential Capital Outlay Request FY2025-26 Request for State Funding

Fiscal Year	Priority	Project	Estimated Project Cost	Project Description
New Construction				
2025-26	1	Social Sciences Building	\$95,830,000	Demolish Matthews Daniel and Crawford Halls. Construct a new building that will provide classrooms, faculty offices and support spaces for the Colleges of Education and Arts & Sciences. (Match \$7,232,000)
2025-26	2	Life Sciences Building	\$103,520,000	Construct a new facility for the Life Sciences programs and a satellite chiller plant. (Match \$7,360,000)
Major Renovation				
2025-26	1	Brown & Prescott Halls	\$77,310,000	Complete Renovation of Prescott and Brown Halls including, but not limited to, building systems, equipment, finishes and furnishings. (Match \$2,917,200)
2025-26	2	Memorial Gym	\$59,260,000	Renovate Memorial Gym to include building systems, equipment, finishes, furnishings, gym seating, and all related work. (Match \$2,236,000)
Funding sources:				
State capital appropriations			\$310,744,800	
Match require	d		\$19,745,200	

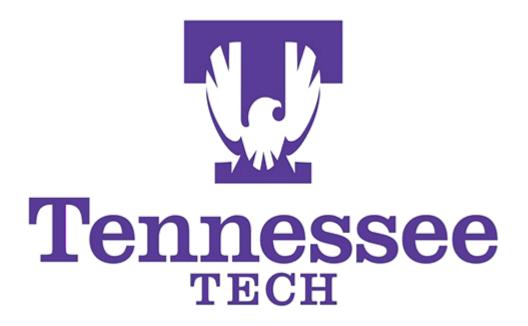
Capital Maintenance Projects Request FY2025-26 Request for State Funding

Priority	Project	Project Cost	Project Description
1	Roof Replacements	\$1,440,000	Replace the shingle roofs on Bell Hall and Ray Morris Hall and all related work.
2	Air Handler Replacement	\$1,080,000	Replace the outside air handlers at Henderson Hall and T.J Farr building.
3	Utility Infrastructure Upgrades Phase 1.1	\$3,990,000	Replacement and repair of utilities campus wide including but not limited to underground steam, steam condensate, chilled water, sanitary sewer, storm sewer, telecom fiber, gas, electric, manholes and all related work.
4	Utility Infrastructure Upgrades Phase 1.2	\$2,320,000	Replacement and repair of utilities campus wide including but not limited to underground steam, steam condensate, chilled water, sanitary sewer, storm sewer, telecom fiber, gas, electric, manholes and all related work.

Capital Maintenance Projects Request FY2025-26 Request for State Funding

Priority	Project	Project Cost	Project Description
5	Multiple Buildings Elevator Upgrades Phase 2	\$1,610,000	Upgrades or replacement of several elevators on campus, which includes 31 elevators.
6	Power Monitoring System	\$730,000	Provide a power monitoring system for main campus
7	Bryan Fine Arts Building Exterior Repairs	\$1,530,000	Clean, tuckpoint, caulk, repair and waterproof brick walls, stone coping, brick patios, windowsills, stone caps, retaining walls, concrete expansion joints, seating areas and all related work.
8	University Services Building Mechanical Upgrades	\$1,430,000	Replace the air handling unit, VAV boxes, piping and all related equipment.
9	Intramural Field Lighting Replacement Phase 1	\$2,790,000	Install new LED lights and poles at the Intramural Fields.
	Total Requested	\$16,920,000	





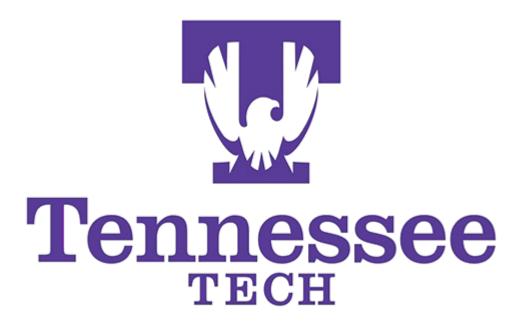
Disclosed Project Modification



Disclosed Project Modification

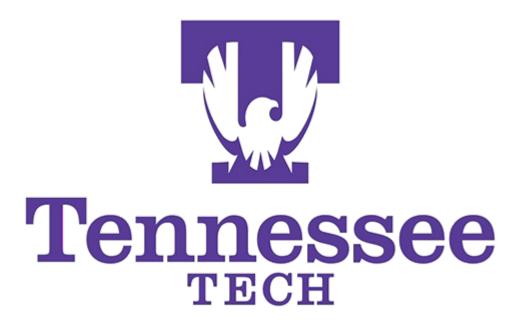
Fiscal Year	Project	Project Cost	Project Description
Original Disclosure			
2021	West Football Stadium	\$29,900,000	The project includes demolition of existing west stadium and replacement of stadium with an updated facility in support of football program.
Revised Disclosure			
2024	West Football Stadium	\$57,204,000	The project includes demolition of existing west stadium and replacement of stadium with an updated facility in support of football program.





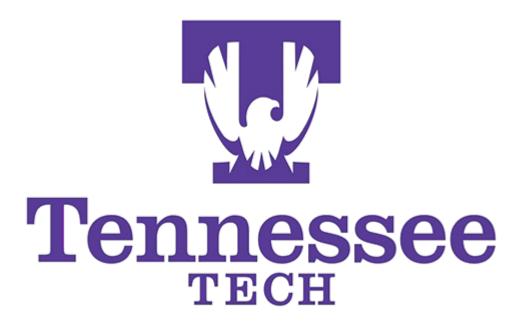
Master Plan Amendment





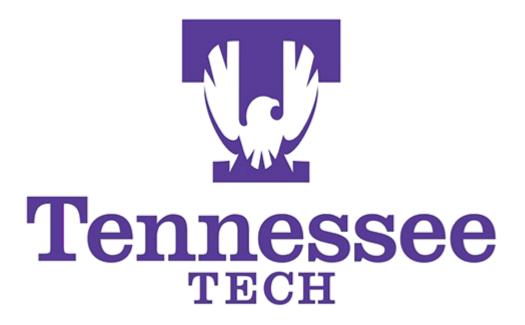
Lease Agreement





Emeritus President Contract





Compensation Study Update



Phase I Compensation Study Outcomes (Actual as of 4/2024)

Faculty Staff College **Compensation Market Positioning** Level **Compensation Market Positioning** Median Median College of Ag and Human Ecology Executive College of Arts and Sciences Management College of Business Administration ← Professional College of Education Support Overall College of Engineering College of Fine Arts 16% below 13% below Median Median College of Interdisciplinary Studies ← Key: **University Library Blue Circles – Before Adjustments** Whitson Hester School of Nursing Green Circles – After Phase I Overall Adjustments 6.09% below 4.70% below Median Median

Parameters: All staff to \$30K, \$3,800 to all Support Staff, \$1,500 to all Professional Staff, and \$1K to faculty in select Colleges and \$5,000 to faculty in School of Nursing.



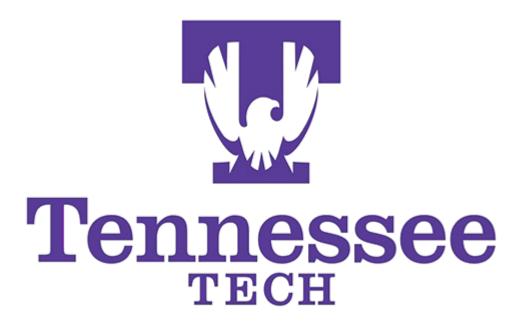
Compensation Model

FY2025

- Performance-Based Salary Increases & Implement Phase 2 of Compensation Study
 - Objectives
 - Provide 2% merit increase pool to eligible faculty and staff
 - Eligibility
 - » Faculty = 2024 Performance Evaluation Scores of acceptable or better rating
 - » Staff = 2024 Performance Evaluation Scores of meets expectations or better rating
 - » Hire date on or before December 31, 2023
 - » On Payroll July 1, 2024
 - » Minimum of 1% to all eligible employees
 - » Salary increases effective July payroll for staff and August payroll for faculty
 - Phase 2 Bring all support, professional, and management staff close to their market minimum. (1% from salary pool-August 2024 effective date)

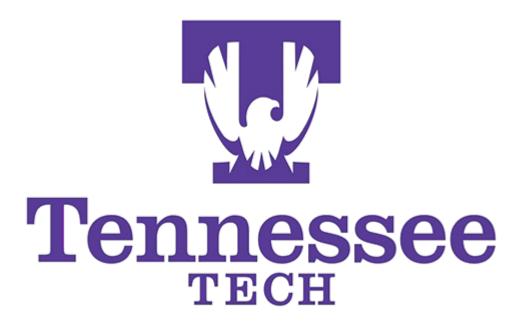


^{*}Adjustments for faculty promotions, job reclassifications, and new hire salaries handled outside of the merit pool



Faculty Promotions





Tenure Recommendations



