

**PROPOSAL SCORE SUMMARY MATRIX – MAIL SERVICES**

Donna Wallis

6/11/2021

**RFP Coordinator**

**Date**

<b>QUALIFICATIONS &amp; EXPERIENCE</b> <b>Max Points: 15</b>	<b>CANON</b>		<b>RICOH</b>		<b>R J YOUNG</b>	
EVALUATOR 1	Score	13	Score	12	Score	9.5
EVALUATOR 2	Score	11.5	Score	12	Score	10
EVALUATOR 3	Score	14.5	Score	14.5	Score	13.5
<b>TECHNICAL APPROACH</b> <b>Max Points: 35</b>						
EVALUATOR 1	Score	25.5	Score	30.5	Score	32
EVALUATOR 2	Score	30.5	Score	27.5	Score	20
EVALUATOR 3	Score	22	Score	24	Score	17
	<b>AVG RAW SCORE:</b>	<b>39</b>	<b>AVG RAW SCORE:</b>	<b>40.17</b>	<b>AVG RAW SCORE:</b>	<b>34</b>
<b>COST PROPOSAL</b> <b>Max Points: 50</b>	<b>SCORE:</b>	<b>47.58</b>	<b>SCORE:</b>	<b>44.06</b>	<b>SCORE:</b>	<b>50</b>
<b>PROPOSAL SCORE</b> <b>Maximum Points: 100</b>	<b>TOTAL SCORE:</b>	<b>86.58</b>	<b>TOTAL SCORE:</b>	<b>84.23</b>	<b>TOTAL SCORE:</b>	<b>84</b>

**PROPOSAL SCORE SUMMARY MATRIX – PRINT SERVICES**

Donna Wallis

5/27/2021

RFP Coordinator	Date					
<b>QUALIFICATIONS &amp; EXPERIENCE</b> Max Points: 15	<b>CANON</b>		<b>RICOH</b>		<b>R J YOUNG</b>	
EVALUATOR 1	Score	8	Score	9.5	Score	13
EVALUATOR 2	Score	12	Score	13	Score	15
EVALUATOR 3	Score	13.5	Score	14	Score	15
<b>TECHNICAL APPROACH</b> Max Points: 55						
EVALUATOR 1	Score	37	Score	41	Score	48
EVALUATOR 2	Score	31	Score	37	Score	47
EVALUATOR 3	Score	39	Score	40	Score	55
	<b>AVG RAW SCORE:</b>	<b>46.83</b>	<b>AVG RAW SCORE:</b>	<b>51.5</b>	<b>AVG RAW SCORE:</b>	<b>64.33</b>
<b>COST PROPOSAL</b> Max Points: 30	<b>SCORE:</b>	<b>30</b>	<b>SCORE:</b>	<b>26.81</b>	<b>SCORE:</b>	<b>28</b>
<b>PROPOSAL SCORE</b> Maximum Points: 100	<b>TOTAL SCORE:</b>	<b>76.83</b>	<b>TOTAL SCORE:</b>	<b>78.31</b>	<b>TOTAL SCORE:</b>	<b>92.33</b>

**MAIL AND PRINT SERVICES - COST PROPOSALS SUMMARY**

	<b>MAXIMUM POINTS</b>	<b>FIVE-YEAR COST</b>	<b>POINTS AWARDED</b>	
<b>MAIL SERVICES</b>	CANON SOLUTIONS AMERICA	50	\$1,452,348.00	47.58
	RICOH USA	50	\$1,568,405.00	44.06
	RJ YOUNG	50	\$1,382,103.70	50
	<b>MAXIMUM POINTS</b>	<b>FIVE-YEAR COST</b>	<b>POINTS AWARDED</b>	
<b>PRINT SERVICES</b>	CANON SOLUTIONS AMERICA	30	\$1,143,242.40	30
	RICOH USA	30	\$1,279,419.00	26.81
	RJ YOUNG	30	\$1,224,964.60	28